



# LOS ANGELES NEW CAR DEALERS ASSOCIATION

E-NEWSLETTER • ISSUE #3 • 2013

## GLANCD A co-hosts Meeting with Governor Jerry Brown



On June 12, 2013, GLANCD A Executive Director, Bob Smith and several GLANCD A Board members hosted a fundraising event with the Governor. The meeting was held in the same building that GLANCD A’s office is located in Downtown Los Angeles.

The event served as an opportunity to sit with the Governor and communicate some of the issues and challenges Automobile Dealers continue to face in Los Angeles, and throughout the state of California. The car dealers’ collective show of support for the administration was evident with current GLANCD A Board members Darryl Holter, Howard Tenenbaum, Howard Keyes, Bert Boeckmann, and Peter Hoffman in attendance.

The meeting started within hours of the governor approving the budget for the State of California. During the meeting local New Car Dealers were able to discuss policy issues. One issue of importance that was discussed is the State Franchise legislation and its impact on New Car Dealers. The meeting also focused on the topic of flat rate pay compensation issues. The flat rate pay compensation is currently in the court system. Meeting attendees expressed their concerns about the flat rate pay to the Governor and the impact on New Car Dealers’ operations.

GLANCD A continues to remain committed to its membership’s business operating interests. The strength in numbers that car dealers have in the legislative and regulatory environments, gives credibility and influence in dealing with key elected officials on the local, state, and federal levels. We appreciate your membership and remain committed to providing services, education, philanthropic involvement in the communities we do business in, and grassroots political advocacy!

## GLANCD A ANNUAL MEMBER LUNCHEON

— Universal City Hilton —  
July 16, 2013  
11:30 am - 1:30 pm

Visit [www.glanconda.org](http://www.glanconda.org) to register or page 3 of this newsletter.

SPEAKERS: *Los Angeles Times* Sportswriters



Bill Plaschke and Sam Farmer



and Senator Alex Padilla

*“Notes, Quotes and Anecdotes – from the press box, to the locker rooms, to the boardrooms: an inside look at sports in Los Angeles and beyond.”*



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**Greater Los Angeles New Car Dealers Association**

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OPEN  
ACADEMY

LOS ANGELES' PREMIER YOUTH ORCHESTRA



## GLANCD A SUPPORTS THE OPEN ACADEMY

**A**s part of its ongoing commitment to supporting local philanthropic causes, **GLANCD A is pledging \$20,000** of support to the Open Academy. This organization was chosen to be a benefactor of this gift by director **Darryl Holter**. The Open Academy, established in 2009, is an emerging arts institution that provides arts program to the youths in our community of Los Angeles. The Open Academy uses the arts to build bridges between individuals and communities, which fosters the creation, understanding and enjoyment of music. Since 2009, we have grown from 28 students to 120 in 2011 and we currently serve 65 students in the program, all partaking in a great learning experience.

### HOW DO WE DO THIS...

The Open Academy is supported by our community / business organizations through donations and by parents who are supporters of the program. The students are provided with Full Scholarships to learn music in our program.

### WHAT WE DO...

The Open Academy Youth Orchestra has 3 (three) groups:

#### **Orchestra**

As The Open Academy Youth Orchestra's premier performing ensemble, Orchestra students perform in some of Los Angeles' greatest venues. Past and upcoming performances include venues such as the Colburn School's Zipper Hall and USC's Bovard Auditorium. Under the baton of our Conductor, these young musicians work to produce a concert of mature music by renowned composers. Students work with experienced and professional coaches in weekly sectionals to gain masterful technical ability of their instrument.

#### **Chamber**

The Chamber musicians are the rising stars! In this performing ensemble, the students develop skills on their specific instrument and gain an understanding of their role in an orchestral setting. With strong leadership from the Open Academy faculty, these young musicians will set high goals to qualify to enter the Orchestra in six months. This group will have their own repertoire to perform as part of the annual concert.

#### **Americana**

This is a new program where students will learn non-classical music categorized as Americana – this is music formed by the confluence of the shared and varied traditions that make up the American musical ethos such as folk, country, blues, rhythm and blues, rock and roll. It is music inspired by American culture traditions which is not only represented in classic man made / roots based sounds but also through new and contemporary artists whose music is clearly inspired by these great traditions. This group will have their own repertoire to perform as part of the annual concert.



**DETAILS:**

**FEATURING:**

Bill Plaschke and Sam Farmer, *Los Angeles Times* Sportswriters and State Senator Alex Padilla (D-Pacoima)

**Date:** Tuesday, July 16, 2013

**Time:** 11:30 a.m. – 1:30 p.m.

**Location:**

Hilton Los Angeles Universal City  
555 Universal Hollywood Drive  
Universal City, CA 91608  
818-506-2500  
[www.hiltonuniversal.com](http://www.hiltonuniversal.com)

GLANCD A has arranged for discounted parking at the Hilton Hotel of \$11.00 per car for self-parking and \$16.00 per car for valet parking.

**REGISTRATION FEES AND DETAILS:**

**GLANCD A Members** – Complimentary for the First Four Attendees Per Primary Dealership, \$35.00 Per Additional Attendee From the Same Primary Dealership. A Primary Dealership Member May Purchase a Table of 8 for \$210.00 (Four Complimentary and Six @ \$35.00)

**Non-Members** - \$70.00 Per Person  
Non-Members May Purchase a Table of 8 at a 50% Discount of \$280.00 Per Table

**Guests of a Member or Non-Member Attendee** - \$70.00 Per Person

**RSVP Deadline – July 9, 2013**

**Cancellation Policy – Cancellations must be submitted in writing to receive a full refund. No refunds shall be made after July 9, 2013.**

**Please complete and return the registration form below by Tuesday, July 9, 2013.**

**INDIVIDUAL OR RESERVED TABLE FORM**

DEALERSHIP/COMPANY	CONTACT PERSON		
DEALERSHIP ADDRESS			
CONTACT E-MAIL	TELEPHONE	FAX	

**GUEST LIST**

FIRST NAME	LAST NAME	TITLE	DEALERSHIP/COMPANY	E-MAIL
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				

**FOR CREDIT CARD**  
**(PLEASE FAX TO 916-924-7323, DO NOT E-MAIL THE FORM.)**

Total Due: \_\_\_\_\_

American Express    Discover    Master Card    VISA

Name on Card \_\_\_\_\_

Card Number \_\_\_\_\_

Billing Zipcode \_\_\_\_\_ Exp. Date \_\_\_\_\_ Code \_\_\_\_\_

Card Holder Signature \_\_\_\_\_

**CHECK PAYABLE TO GLANCD A AND MAIL TO ADDRESS BELOW**

**GLANCD A Management Office**  
2520 Venture Oaks Way, Suite 150  
Sacramento, CA 95833



# Health Care Reform

Many employers are understandably overwhelmed by the magnitude and dynamic nature of the evolving Health Care Reform law. CNCDA along with American Fidelity Assurance Company are pleased to offer a seminar which will focus on the rules that create responsibilities for employers between now and 2014, such as the Free Rider Penalty and a number of new plan design mandates, fees, and administrative obligations. The presentation will summarize each of the provisions, break down the requirements into specific steps, and help participants create their own action plans. During the seminar, you will have the opportunity to ask questions about the Health Care Reform rules, learn tips for compliance, and identify resources available for additional information or assistance.

CNCDA recommends business managers, general managers, human resources, controllers, and all staff who are responsible for the health care benefits in the dealership to attend this seminar.

**Date: July 9<sup>th</sup>, 2013**  
**Time: 9 – 11 AM**  
**Cost: \$59 - Per Person**

**Location:** Universal City Sheraton  
333 Universal Hollywood Dr.  
Universal City, CA 91608  
(818) 980-1212

**No charge event to current **\*\*GLANCDAs Primary Members – one registration per membership.****  
**Non-member registration is \$59.00 per person.** For more information contact Bob Smith (*bob@glancda.org*).

**GLANCDAs MEMBER**       **NON-MEMBER**

SEMINAR DATE/LOCATION: \_\_\_\_\_

DEALERSHIP/COMPANY: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

NAME: \_\_\_\_\_ EMAIL: \_\_\_\_\_

NAME: \_\_\_\_\_ EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_ **AMOUNT PAID:** \_\_\_\_\_

PAYMENT TYPE  Amex  Visa  MC  Check Payable to: Greater Los Angeles New Car Dealers Association

CREDIT CARD: \_\_\_\_\_ EXPIRATION DATE: \_\_\_\_\_ CVV#: \_\_\_\_\_

NAME on CREDIT CARD: \_\_\_\_\_ SIGNATURE: \_\_\_\_\_

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